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- 08.00.06 Ekonometrika va statistika
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- 08.00.08 Buxgalteriya hisobi, iqtisodiy tahlil va audit
- 08.00.09 Jahon iqtisodiyoti
- 08.00.10 Demografiya. Mehnat iqtisodiyoti
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- 08.00.16 Raqamli iqtisodiyot va xalqaro raqamli integratsiya
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# ESTIMATING DEMAND AND SUPPLY FOR COTTON-TEXTILE CLUSTER PRODUCTS

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**Abstract.** This article examines methods for forecasting demand and supply of products in cotton-textile clusters in Uzbekistan. The study explores the use of predictive models based on cluster production processes, cotton yield, production volume, and export indicators. Furthermore, the development prospects of cotton-textile clusters by 2030 are assessed using both innovative and inertia development scenarios. The results provide practical recommendations for production planning, raw material supply, and improving operational efficiency.

**Key words:** cotton-textile clusters, demand and supply, forecasting, production, export, innovative development, Uzbekistan.

**Annotatsiya.** Ushbu maqolada O'zbekistondagi paxta-to'qimachilik klasterlarida mahsulotlarga bo'lgan talab va taklifni prognoz qilish usullari ko'rib chiqiladi. Tadqiqotda klaster ishlab chiqarish jarayonlari, paxta hosildorligi, ishlab chiqarish hajmi va eksport ko'rsatkichlariga asoslangan bashoratli modellardan foydalanish o'rganiladi. Bundan tashqari, 2030-yilga kelib paxta-to'qimachilik klasterlarining rivojlanish istiqbollari ham innovatsion, ham inertsional rivojlanish stsenariylari yordamida baholanadi. Natijalar ishlab chiqarishni rejalashtirish, xom ashyo ta'minoti va operatsion samaradorlikni oshirish bo'yicha amaliy tavsiyalar beradi.

**Kalit so'zlar:** paxta-to'qimachilik klasterlari, talab va taklif, prognozlash, ishlab chiqarish, eksport, innovatsion rivojlanish, O'zbekiston.

**Аннотация.** В данной статье анализируются методы прогнозирования спроса и предложения продукции хлопко-текстильных кластеров в Узбекистане. Исследование рассматривает применение прогностических моделей, основанных на процессах производства в кластерах, урожайности хлопка, объеме выпускаемой продукции и показателях экспорта. Кроме того, оцениваются перспективы развития хлопко-текстильных кластеров к 2030 году с использованием как инновационного, так и инерционного сценариев развития. Полученные результаты позволяют выработать практические рекомендации по планированию производства, обеспечению сырьем и повышению операционной эффективности.

**Ключевые слова:** хлопко-текстильные кластеры, спрос и предложение, прогнозирование, производство, экспорт, инновационное развитие, Узбекистан

## INTRODUCTION

The textile industry is one of the largest sectors in the world, providing millions of jobs. The development of the textile industry contributes significantly to the gross domestic product (GDP) of many countries and supports the growth of international trade. In recent years, the market size of the textile industry has grown substantially. According to World Bank forecasts, it is expected to grow from USD 640.43 billion in 2024 to USD 696.16 billion in 2025, with an average annual growth rate of 8.7% [1].

The textile industry is becoming increasingly globalized, which requires companies in different countries to consider logistics chains, delivery times, and political risks, directly affecting inventory management.

In Uzbekistan, significant economic reforms are currently being implemented to develop industrial sectors. In particular, the following regulatory documents and presidential decrees play an important role in supporting the textile industry and cotton-textile clusters:

PF-2 dated January 10, 2023, "On measures to support the activities of cotton-textile clusters, fundamentally reform the textile and sewing-knitting industry, and further increase the export potential of the sector";

PF-6079 dated October 5, 2020, "On approval of the 'Digital Uzbekistan-2030' Strategy and measures for its effective implementation";

PF-23 dated January 26, 2023, "On additional measures to further support cotton raw material producers".

The effective implementation of these tasks contributes to the improvement of the evaluation and development of industrial sectors in Uzbekistan, particularly the textile industry.



## ANALYSIS OF LITERATURE RELATED TO THE TOPIC

We consider the opinions of some local and foreign scholars regarding the peculiarities of inventory management. In the works of V.P. Kodatsky, it is stated that “inventory management should be considered as part of the general management system of an enterprise and is an integral part of the production and sales process” [3].

According to A.Sh. Akhmadov, who studied the production strategies of industrial enterprises, “there is a conflict of objectives regarding inventories when creating stocks at an enterprise. The financial department always prefers to maintain low inventory levels to improve sales, while production requires sufficient stocks to ensure a smooth workload” [4]. This conflict of interests should generally be resolved in favor of the enterprise, ensuring financial stability and preventing excessive working capital from being frozen in surplus inventories.

The costs of purchasing and maintaining inventories are often comparable to the value of the inventories themselves, and this should be avoided, as it prolongs the inventory turnover period. This issue should remain the focus of managers seeking to minimize the funds invested in inventory while maintaining the continuity of the production process.

Planning the procurement and consumption of raw materials and supplies relies on the rational planning and control of financial, informational, and material flows to ensure maximum effective use of enterprise resources.

N.A. Khromikh emphasizes that “effective management of material and technical resources cannot be implemented without careful analysis and optimization of their use. All production enterprises must pay attention to the state of working capital, including material stocks, work-in-progress, and finished products” [5].

Discussing the diversity of inventories, N.M. Mominova notes that “different types of inventories arising in various situations due to different reasons are united by a common problem. This problem involves optimizing order quantities and time intervals between related supplies and determining the economic parameters of inventory management models” [6]. From this, it can be concluded that the most important parameters of inventory management models are determined by the intensity of demand for the materials and resources constituting the inventory.

Currently, there is a trend toward transitioning from managing inventories separately to managing business processes as a whole. O.N. Zueva describes a logistics business process as “an interconnected set of operations and functions transforming company resources to achieve results determined by the firm’s logistics strategy or consumer demand through the management of goods and related flows” [7].

The main goal of a logistics business process is to ensure timely and efficient delivery of goods from the producer to the final consumer. It starts with supply planning and includes procurement of raw materials and supplies, placement in the enterprise warehouse, internal transport between production units, monitoring of production and warehouse stocks, and calculation of necessary replenishment levels.

V.I. Malyuk writes that “cost optimization is the main objective in designing production sites, supply chains, and logistics infrastructure. For manufacturing, this often means concentrating capacities in one or a few low-cost countries in large enterprises, which is characteristic of the textile industry, where excess stocks and capacities are equivalent to losses” [8].

## RESEARCH METHODOLOGY

Analyzing foreign experience in managing production inventories in cotton-textile clusters is considered appropriate. The main elements of this experience, based on scholars’ views, are examined in the main part of this article.

**Analysis and Results.** The textile industry is one of the major branches of light industry, primarily engaged in the production of fabrics, knitwear, and various other products based on agricultural raw materials. Therefore, special attention to raw materials and consumers is essential in the textile industry. At the same time, when developing and implementing production programs, it is necessary to establish a complete production cycle from raw materials to finished products. This requires organizing the deep processing of cotton fiber based on modern technologies, including innovative approaches such as the cluster model, in order to produce environmentally friendly finished textile and light industry products that are in high demand in both domestic and foreign markets.

Forecasting demand and supply is an important tool for business processes that contribute to the formation of an efficient, responsible, and sustainable industry within cotton–textile clusters. Forecasting raw material requirements enables more accurate planning of the procurement of raw materials and supplies, reducing warehousing costs and minimizing production losses. Forecasting production needs also makes it possible to organize logistics processes more efficiently, which has a positive impact on overall business performance.

The dynamics of wage growth indicate a particularly significant increase in salaries between 2021 and 2023. In 2023, the wage level of employees in CTCs exceeded the 2018 level by more than 100 times.



Forecasting the development of Uzbekistan's CTCs enables the identification of potential opportunities for growth and innovation. When selecting development strategies for CTCs, two scenarios were considered: the inersion (passive) scenario and the innovative (active) scenario. Using correlation-regression analysis, calculations were carried out to project the sector's development up to 2030 (Table 1).

The inersion scenario assumes that current trends and factors affecting the textile sector remain unchanged, envisioning a gradual and predictable evolution of Uzbekistan's CTCs. Under this scenario, changes in the sector occur slowly, and new factors have minimal impact, with technological innovations and updates being introduced gradually.

Under the innovative scenario, by 2030, cotton yield is projected to reach 53 c/ha, compared to 47.2 c/ha under the inersion scenario, representing a 1.5-fold increase over the 2023 yield (Figure 3.15). Increasing cotton yield is a key task for agronomists working in Uzbekistan's CTCs. Implementing innovations in cotton cultivation is supported financially through subsidies and tax incentives for farms adopting innovative practices, as outlined in the Decree of the President of the Republic of Uzbekistan No. PQ-17 dated March 25, 2022, "On Measures to Support the Improvement of Soil Fertility and Cotton Yields and the Introduction of New Irrigation Technologies in Cotton Fields."

To increase cotton yield, the following measures are recommended:

Using innovations in irrigation systems, ensuring more efficient use of water resources, and providing plants with an optimal level of moisture;

Using monitoring systems to determine the nutrient requirements of plants, applying modern fertilizers and biostimulants;

Monitoring the condition of fields, assessing plant health, and using remote sensing technologies to optimize the irrigation process.

The combination of these methods has a positive effect on cotton yield.

According to the innovative scenario, by 2030, the volume of produced goods is projected to reach 65,200.0 billion UZS, while under the inersion scenario it will amount to 42,996.3 billion UZS. The innovative scenario implies a 2.3-fold increase in the volume of produced goods compared to 2023, whereas the inersion scenario predicts a 1.6-fold increase relative to 2023.

(Table 1). Forecast of CTC Development in Uzbekistan under Different Development Scenarios

Indicators	Actual						Forecast						Trend equation
	2018 y	2019 y	2020 y	2021 y	2022 y	2023 y	2025 y	2026 y	2027 y	2028 y	2029 y	2030 y	
Inersion ssenariy													
Cotton yield in CTCs, c/ha	25,9	26,9	29,0	33,2	33,6	35,2	37,1	38,9	40	42,5	45,1	47,2	$U=2,023x+23,55$ $R^2 = 0,9516$
Volume of products produced, billion UZS	2393,2	4477,4	11307,6	18353,8	25622,4	27855,1	29699,7	31550,9	33663,1	35885,4	40805,2	42996,3	$U=6033,5x-5669$ $R^2 = 0,9724$
Volume of exported products from CTCs, billion UZS	305,1	1139,4	3777,9	5835,8	5078,1	6002,3	6259,8	6799,5	7055,6	7255,8	7588,4	7985,7	$U=3561\ln(x)-182,9$ $R^2 = 0,9424$
Number of employees in CTCs, people	8584	37209	46572	61672	63403	69874	70365	74550	78952	82699	86447	90154	$U=34848\ln(x)$ $R^2 = 0,9836$
Salaries of CTC employees, billion UZS	14,59	70,70	843,92	1134,26	1506,55	1542,1	1654	1687,3	1705,4	1723,1	1877,4	2098,1	$U=962,54\ln(x)-207,63$ $R^2 = 0,9768$
Innovatsion ssenariy													
Cotton yield in CTCs, c/ha	25,9	26,9	29,0	33,2	33,6	35,2	41,1	43,3	47,9	49,1	51,2	53,0	$U=24,086e^{0,067x}$ $R^2 = 0,9612$
Volume of products produced, billion UZS	2393,2	4477,4	11307,6	18353,8	25622,4	27855,1	32774,6	35779,4	38554,8	40553,1	56441,2	65200	$U=1411ye^{0,62x}$ $R^2 = 0,9715$
Volume of exported products from CTCs, billion UZS	305,1	1139,4	3777,9	5835,8	5078,1	6002,3	11205,8	12993,2	14665,7	16899,5	18401,3	20544,1	$U=330,1x^{1,92}$ $R^2 = 0,9531$
Number of employees in CTCs, people	8584	37209	46572	61672	63403	69874	71596	85611	102478	114668	123544	139985	$Y=13410x+3257,7$ $R^2 = 0,9616$
Salaries of CTC employees, billion UZS	14,59	70,70	843,92	1134,26	1506,55	1542,1	1977,6	24844,5	2994,4	3374,1	3778,5	4001,2	$U=10,68x^2+340,7x-425,5$ $R^2 = 0,9508$

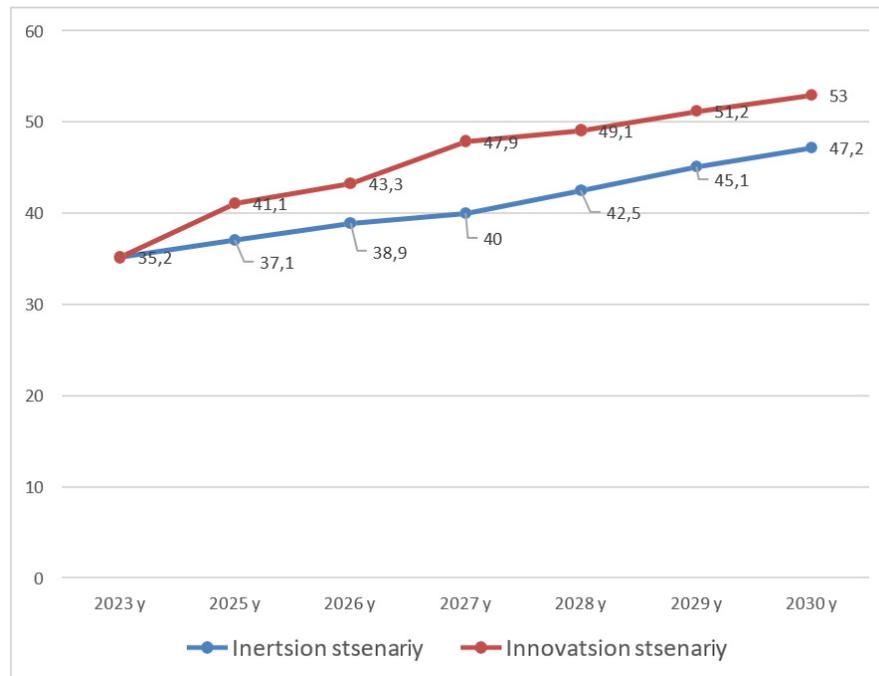


Figure 1. Dynamics of cotton yield under inertial and innovation scenarios, c/ha

To increase cotton crop yields, the following measures are recommended:  
using innovations in irrigation systems, ensuring more efficient use of water resources, and providing plants with optimal moisture levels;  
using monitoring systems to determine plants' nutrient requirements, as well as applying modern fertilizers and biostimulants;  
using remote sensing technologies to monitor field conditions, assess plant health, and optimize irrigation processes. The combination of the listed methods has a positive impact on cotton yield.

In line with the innovation scenario, it is forecast that by 2030 the volume of production will reach 65,200.0 billion UZS, whereas under the inertial scenario it will amount to 42,996.3 billion UZS. The innovation scenario предусматривает an increase in production volume by 2.3 times compared to 2023, while under the inertial scenario the increase will be 1.6 times relative to 2023 (Figure 1).

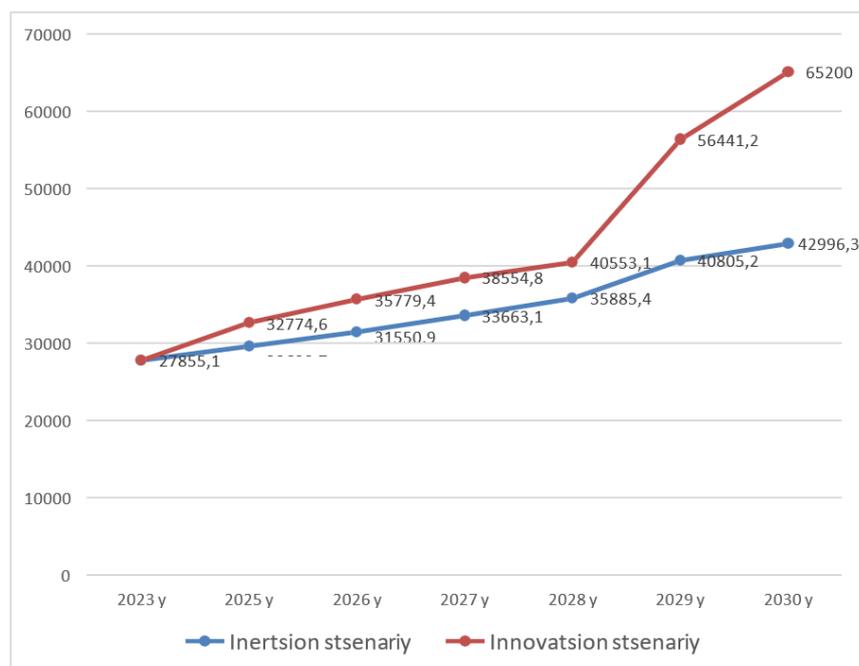


Figure 2. Dynamics of production volume under inertial and innovation scenarios, billion UZS



Measures aimed at increasing the output of textile industry products are set out in the Decree of the President of the Republic of Uzbekistan dated May 24, 2024, No. PF-71, "On Measures to Bring the Development of the Textile and Garment-Knitwear Industry to a New Stage."

The document provides for increased investment in the textile industry by both public and private investors, the granting of customs and tax incentives to textile manufacturers, as well as the reduction of customs barriers for the import of equipment into the sector. It also envisages expanding the product range by developing new fabrics and products, including those that enable access to new, including international, markets.

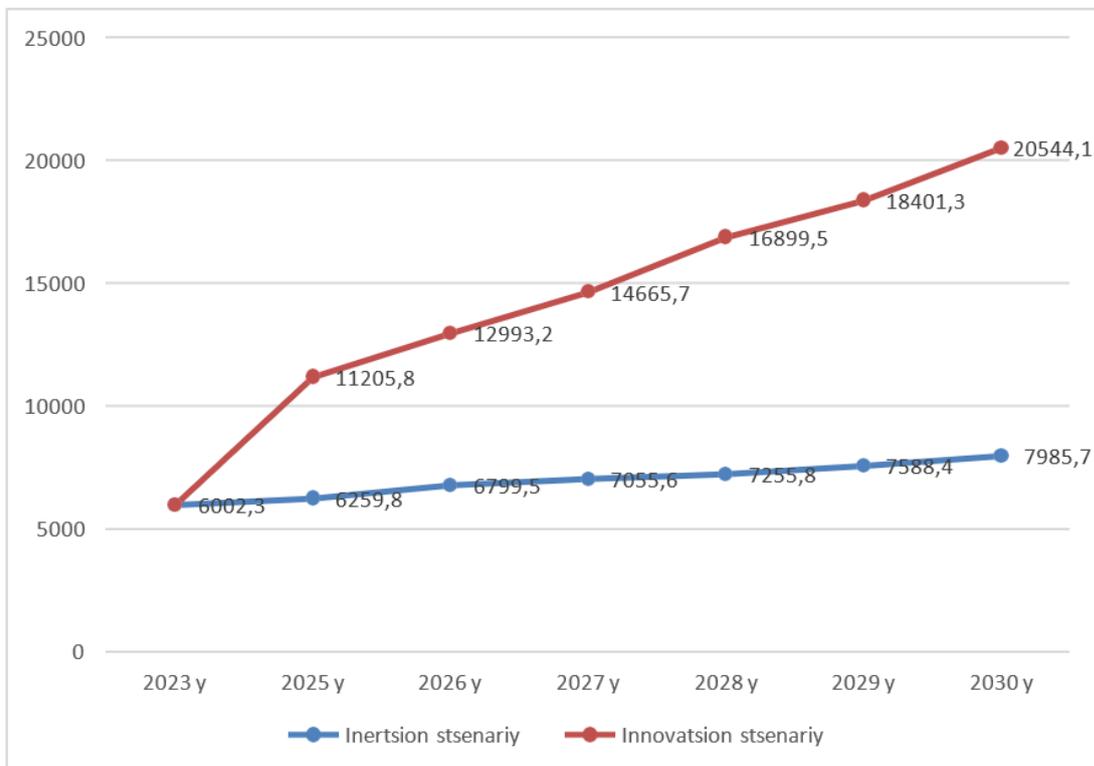


Figure 3. Dynamics of export volumes of products manufactured in PTKs, billion UZS

The innovation scenario envisages an increase in textile product exports to 20,544.1 billion UZS by 2030, which is 3.4 times higher than the 2023 level. Under the inertial scenario, export volumes are projected to reach 7,985.7 billion UZS by 2030, which is 1.3 times higher than the 2023 level (Figure 3).

The Resolution of the President of the Republic of Uzbekistan dated February 12, 2019, No. PQ-4186, "On Measures to Further Deepen the Reform of the Textile and Garment-Knitwear Industry and Expand Its Export Potential," provides for the implementation of measures aimed at ensuring the competitiveness of products in domestic and foreign markets and establishing a unified value-added chain.

In addition, the development of transport and logistics infrastructure will enable more efficient organization of product deliveries for export and reduce time and resource costs.

Using linear programming methods, the author developed a model to determine the most optimal development of PTKs under the innovation scenario (these models are presented in Table 2).

Table 2. Model for the Optimal Development of PTKs in Uzbekistan

Indicators	Forecast	
	2025	2026
Cotton yield in PTKs, c/ha	41.1	43.3
Volume of manufactured products, billion UZS	32,774.6	35,779.4
Export volume of products manufactured in PTKs, billion UZS	11,205.8	12,993.2
Number of employees in PTKs, persons	71,596	85,611
Emissions of harmful pollutants into the atmosphere, thousand tons/year	825	810



For each year presented in the model, the development parameters of the textile industry are compared, and the most optimal option is determined.

To solve the linear programming problem, the additive criterion of optimality is used, which is determined by the following formula:

In this approach:

$$F_j = \sum_{i=1}^n W_j \cdot n_{ij} \quad 1$$

where represents the value of the local criterion, and is the importance weight of the -th partial criterion.

Using this formula, the additive criterion of optimality was calculated for each set of parameters. The calculation results are provided in Appendix 1.

The most optimal set of parameters describing the development of PTKs in Uzbekistan by 2030 is as follows:

- Cotton yield: 53 c/ha
- Volume of textile products produced: 65,200.0 billion UZS
- Export volume of products from PTKs: 20,544.1 billion UZS
- Number of employees in PTKs: 139,985 persons
- Emissions of harmful pollutants: 605 thousand tons per year

Thus, the author developed forecasts for PTK development in Uzbekistan under two scenarios – inertial and innovation.

- The inertial scenario assumes the continuation of existing trends in PTK development.
- The innovation scenario represents a fundamentally new approach.

## CONCLUSION AND SUGGESTIONS

The calculated forecasts confirm that under the innovation scenario, it is possible to significantly increase cotton yield, production volume, and export of textile products. The optimal development model indicates that implementing the innovation scenario will achieve the parameter values listed above by 2030.

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## IQTISODIYOT & TARAQQIYOT

*Ijtimoiy, iqtisodiy, texnologik, ilmiy, ommabop jurnal*

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