

Yashil

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08.00.03 Sanoat iqtisodiyoti
08.00.04 Qishloq xo'jaligi iqtisodiyoti
08.00.05 Xizmat ko'rsatish tarmoqlari iqtisodiyoti
08.00.06 Ekonometrika va statistika
08.00.07 Moliya, pul muomalasi va kredit
08.00.08 Buxgalteriya hisobi, iqtisodiy tahlil va audit
08.00.09 Jahon iqtisodiyoti

08.00.10 Demografiya. Mehnat iqtisodiyoti
08.00.11 Marketing
08.00.12 Mintaqaviy iqtisodiyot
08.00.13 Menejment
08.00.14 Iqtisodiyotda axborot tizimlari va texnologiyalari
08.00.15 Tadbirkorlik va kichik biznes iqtisodiyoti
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MUNDARIJA

Vзаимодействие реального и финансового сектора экономики в современных условиях.....	12
Шарипов Конгратбай Авезимбетович, Зайнутдинова Умида Джалаловна	
Развитие исламских банковских продуктов в коммерческих банках.....	19
Иноятова Камола Фуркатовна	
Kreditlashda risklarni boshqarish usullaridan foydalanish.....	23
Abdullayeva Sharbat, Abdullayeva Nozima	
Korxonalarning tashqi iqtisodiy faoliyatdagi raqobatdoshligini ta'minlashda marketingdan foydalanish.....	29
Axmedov Ikrom Akramovich	
Hududlarda "yashil" iqtisodiyotni rivojlantirishning zamonaviy tahlili	36
Butaboyev Maxamadjon, Gaibnazarova Zumrat Talatovna	
Yashil iqtisodiyotga o'tishda xorijiy davlatlar tajribasi va uni O'zbekistonda qo'llash imkoniyatlari	41
Yavmutov Dilshod Shoyimardonkulovich	
Zamonaviy ekoshaharlar barpo etish va uni tatbiq etish zaruriyati.....	47
Zikrullayev Valixon G'aybullayevich	
Indian Festivals and Nature Conservation: Connecting People for Sustainability	52
Nigora Saidmuradova Aslamovna, Anil Kumar	
Financing clean energy projects in different ways.....	59
Botirov Azamat Axmedovich, Fayziyev Samandar Sobri ogli	
Теоретические основы развития социальной инфраструктуры.....	67
Алимова Муниса Юльчиевна	
O'zbekistonda tadbirkorlik subyektlarining raqamli marketingdan foydalanish holati va rivojlanish tendensiyalari.....	71
Sobirjonov Sanjar Sobirjonovich	
Aholiga bank xizmatlarini ko'rsatish tizimini takomillashtirish	81
Uskanov Eldor	
Investitsiya loyihalarini islom moliya instrumentlari orqali moliyalashtirish yo'llari	86
Haydarov O'ral Axmadovich	
"Yashil" iqtisodiyotga o'tishda esg omillar asosida investitsiya kiritishning o'rni va ahamiyati	93
Nosirov Egamqul Ismailovich	
"Enesses" MChJ da marketing muhitini tahlil qilish va takomillashtirish.....	100
Musyeva Shoiraz Azimovna	
Использование информационных и коммуникационных технологий в совместных образовательных программах: проблемы и решения.....	107
Ташева Севара Равшановна	
Iqtisodiy globallashtirishning nazariy asoslari.....	111
Abduraxmonov Farxod Abdufarmonovich	
Sanoat korxonalari samaradorligini oshirishning nazariy-amaliy asoslari.....	117
Xursandov Komiljon Maxmatkulovich	
Fiskal siyosat va soliq to'lovchilar faoliyatini tartibga solishning nazariy masalalari	122
Isroilov Bohodir Ibragimovich, To'rayev Alijon Akmal o'g'li	
Bank daromadlarini oshirishda masofaviy bank xizmatlarini tutgan o'rni.....	128
Xudoyorov O. O.	
Elektron savdo korxonalarida buxgalteriya hisobini tashkil etish	132
Po'latov Xudoyberdi O'ktamovich	
Ekonometrik modelashtirish asosida mavsumiylikning turistik mahsulotlar ishlab chiqarishga ta'sirini kamaytirish usullari.....	135
Xamzayeva Dilduza Samarovna	
Yuridik shaxslar soliq yukining shakllanish omillari va uni optimallashtirish muammolari	141
Abduturopov Jasurbek Nozimjonovich	
Tadbirkorlik risklari tavsifi va tasniflashning nazariy masalalari	148
Bektemirov Abdumalikovich	
Urban farming.....	151
Ahmedova Ziyodahon Saydulloxon qizi, Askarov Hasanboy Holdorovich	
A Foreign Experience of Forming Small Business and Private Entrepreneurship Infrastructures (An Example of Usa).....	153
Kosimov Sardor Dilmurodovich, Akbarov Abdulkhamid Akmal ugli	



Principal Protected Notes on the credit rating of National Bank of Uzbekistan	159
Abdugʻaniyev Abdulaziz Alisher oʻgʻli	
Features and Challenges of Digital Transformations in the Service Sector	164
Kurbanova Maftuna Lazizovna	
Kichik biznes va tadbirkorlikning rivojlanishiga taʼsir etuvchi omillar.....	170
Kurbonov Jasurbek Pozilovich	
Jamoat transport tizimini raqamli texnologiyalarni joriy etish va ulardan foydalanishning dolzarbligi.....	173
Kushakova Maʼmura Narimanovna	
Transport xizmatlari bozorida marketing faoliyatini mexanizmlarini rivojlanishining asosiy tamoyillari	176
Nosirov Javlonbek Jamoliddin oʻgʻli, Raxmatov Ziyodullo Nosirovich	
Financing clean energy projects in different ways	179
Botirov Azamat Axmedovich, Fayziyev Samandar Sobri ogli	
Oʻzbekistonning mehnat migratsiyasidagi hamkorligi haqida baʼzi mulohazalar (Qozogʻiston va Rossiya misolida)	187
Azamatova Gulmira Bayirbekovna	
Assessment of management effectiveness in ensuring economic and financial stability	191
Akramova Aziza Abduvohidovna	
Международное сотрудничество Республики Узбекистан в сфере образования	196
Жамалова Гулнора Гуломовна, Айматова Фарида Хуразовна	
Oʻzbekistoning ekologik muammolariNI bartaraf etish va yashil iqtisodiyotga oʻtish yoʻnalishlari.....	202
Aliyev Azim Tolip oʻgʻli	
Экономическая безопасность и факторы влияющие на неё.....	205
Абдишукуров Шерзод Шавкат угли	
Qashqadaryo viloyatida tabiiy resurslardan foydalanish istiqbollari	211
Xoʻjanova Gulshoda Otamurodovna	
Raqamli marketing strategiyalarining raqamli iqtisodiyotda isteʼmolchilar xulq-atvoriga taʼsirini tahlil qilish.....	214
Raxmatova Sitara Shuxratjon qizi	
Oʻzbekiston Respublikasi tijorat banklarida masofaviy bank xizmatlarini takomillashtirish.....	221
Xudayberganova Zarofat Zaxidovna	
Oʻzbekistonda kichik va oʻrta biznesni rivojlantirishda ichki va tashqi muhit.....	227
Saypullayev Ilhomjon Abduraxmonovich	
Buxgalteriya axborotining sifat tavsiflari	233
Raxmatova Shaxnoza Shukurovna	
Роль и значение логистики в развитии коммерческой деятельности торговых предприятий	240
Маматкулова Шоира Джалоловна	
Uzum yetishtirishning tashkiliy-huquqiy munosabatlari va sohani rivojlantirish imkoniyatlari.....	245
Boltayev N. N.	
Tashqi savdo jarayonlarini tashkil qilishning nazariy uslubiy asoslari.....	249
Qurbonov A. U.	
Korxonalarda pul mablagʻlari auditini takomillashtirish yoʻllari.....	254
Karamatova Noiba Xusniddinovna	
Kichik biznes subyektlarining raqobatbardoshligini oʻziga xos xususiyatlari.....	259
Axmedov Oybek Turgunpulatovich	
Агротуризм как источник дополнительного дохода для фермеров в саркандской области.....	263
Анваров Нодир Аллаёрович, Назарова Раъно Рустамовна	
Tijorat banklari faoliyatida islomiy bank xizmatlarini rivojlantirish istiqbollari	272
Absamatov Askar Ergashovich	
Kichik biznes subyektlari faoliyatida mikromoliyaviy xizmatlar koʻrsatishning zamonaviy holati.....	277
Yusupov Abbosxon Aliyevich	
The Experience of The Japanese State in Increasing Investment Activity in Uzbekistan.....	285
Satoshi Sugahara, Ochilov Bobur	
Paxta-toʻqimachilik klasterlarida sotish baholarining tahlili.....	292
Nazarova Maryam Sharipovna, Kazakova Zulayxo Saloxiddinovna	
Tadbirkorlik subyektlari eksportida raqamli platformalardan foydalanish strategiyalari.....	297
Mamasoatov Dilshod Ravshanovich	
Tijorat banklarida xalqaro iqtisodiy sanksiyalar va eksportga taqiqlar bilan bogʻliq risklarni baholash va kamaytirish matritsasining metodologiyasi	304
Keldiyorov Shohruh Ilyos oʻgʻli	



Sotish jarayonlari hisobini buxgalteriya hisobining xalqaro standartlari asosida takomillashtirish.....	308
Eshmuradov Ulug'bek Tashmuratovich	
Tijorat banklari faoliyatida transformatsiyalanish jarayonlarining asosiy yo'nalishlari.....	313
Bekmurodov Abbos Amiriddinovich	
Agroklastarlarda moliyaviy natijalar hisobini xalqaro standartlar asosida takomillashtirish masalalari.....	318
Alikulov Abdimo'min Ismatovich, Toshpulatov Jalil Baxodirovich	
Tijorat banklarida investitsiya siyosatini amalga oshirishning muhim jihatlari.....	324
Abiyev Davron Ilxomovich	
Проблемы и решения при оптимизации финансового моделирования деятельности предприятия	331
Юлдошева Гулноза Абдинабиевна	
Hududiy iqtisodiy xavfsizlik va uning asosiy xususiyatlari.....	336
Raximov E. N.	
Boshqarish sifatining iqtisodiy mohiyati va uni rivojlantirish masalalari	343
Shoyev Davronbek Axmadjonovich, Ahmadjonova Gulsanam	
Важность данных о движении затрат для повышения эффективности управления предприятием.....	346
Расулова Ш. X.	
Korxonalar daromadlariga ta'sir qiluvchi risklarning tahlili	351
Sa'dullayev Oybek Turdiali o'g'li	
Xalqaro standartlar asosida daromadlar hisobini tashkil etish.....	364
Abdusaidov Sanjar Jaloliddin o'g'li	
Выработка страховой системы защиты владельцев депозита.....	368
Узакова Камола Бехзодовна	
Обзор законодательных и регуляторных положений по введению и регулированию Исламской банковской деятельности в юрисдикции Республики Казахстан	372
Ёркулов Умиджон	
Перспективы развития производства и экспорта плодоовощной продукции в Узбекистане	378
Узганбаева Дилноза Тохтасиновна	
Перспективы развития государственного управления высшим образованием в условиях функционирования рынка	382
Умаров Диёр Равшанович	
O'zbekiston moliya tizimida mahalliy moliyaning o'ziga xos xususiyatlari	388
Turopova Nigora Xolmurod qizi	
Qishloq joylarda xizmat ko'rsatish sohasi orqali aholini ish bilan bandligini ta'minlash istiqbollari.....	393
Taylakova Dilafro'z Baymamatovna	
Увеличение привлекательности инвестиций в туристической отрасли через стратегическое финансирование	399
Хусниддинов Нуриддин	
Agrobiznesni innovatsion rivojlantirish loyihalarini moliyalashtirishning metodologik asoslari.....	402
To'ychiyev Abduraxmon G'ofurovich	
Virtual bank – kelib chiqishi va moliyaviy xizmatlar kelajagi.....	406
Nabiyeva Feruza Odilovna	
Проблемы и перспективы развития депозитных операций коммерческих банков Республики Узбекистан	411
Холмирзаев Эльбек Бахтиерович	
Smart-shartnomalar – raqamli marketingning zamonaviy texnologiyalaridan biri sifatida	415
Yahyojonov N. B.	
Banklarda depozit operatsiyalarini hisobini yuritish tartibi.....	420
Mirzayeva Xilola Jaloliddin qizi	
Kichik biznes korxonalariga xorijiy investitsiyalarni jalb qilishning iqtisodiy samaradorligi	424
Mamanazarova N. J., Jamilova N. X.	
Проблемы привлечения финансирования за счет корпоративных облигаций	429
Рахмедова Мадинахон Нусрат кизи	
Формирование финансовой стратегии местных бюджетов	433
Примова Н. И.	
Xizmat ko'rsatish korxonalarini soliqqa tortishning dolzarb muammolari va ularning yechimlari	440
Pardayev Jamshid Muzaffarovich	
O'zbekistonda hududlar kesimida raqamli iqtisodiyotning rivojlanish holati.....	445
Uralov Baxtiyor Maxmudovich, Ishturdiyev Hasan Abdigapparovich	
Experience of Islamic financial organizations in CIS countries and opportunities to use it effectively in Uzbekistan	450
Sattarova Dilfuza Dilshodbekovna	



Qashqadaryo viloyati hududlarining vertikal o'sish holati va xususiyatlari	456
Erkayeva Gulbaxor Panjiyevna, Raximova Madina Shuxrat qizi	
Innovatsion o'sishga inson kapitali ta'sirining zamonaviy yondashuvlari.....	462
Ostanov Egamberdi, Ostanova Mashxura Egamberdiyevna	
Kapital bozorida institutsional investorlar sifatida sug'urta kompaniyalari ishtiroki	466
Omonov Sardor O'lmasovich	
Tadbirkorlik subyektlarining raqamli transformatsiyasining asosiy va muhim jihatlari.....	472
Nutfulloyev Tolib G'olib o'g'li	
Korxonalarda korporativ madaniyatni rivojlantirish asoslari.....	478
Sadikova Muslima Alisher qizi	
Moliyaviy hisobotning xalqaro standartlari (MHXS)ga muvofiq moliyaviy hisobotlarni tuzish usullari.....	483
Sabirova Zaynab Qadambayevna	
Фондовые рынки и финансовая грамотность: путь к финансовому осознанию	488
Режаббаев Сарвар Умархонович	
Turistik korxonalarda yashil innovatsion mahsulotlar orqali samaradorlikni oshirish.....	491
Ruzibayeva Nargiza Xakimovna	
Milliy kapital bozorida korporativ qimmatli qog'ozlar amaliyoti tahlili.....	497
Otaxonova Shohyora	
Aholining turmush farovonligini yashlashning ijtimoiy-iqtisodiy masalalari	502
Qobilova Shaxnoza	
Surxondaryo viloyatida sug'oriladigan yerlardan foydalanish holatining statistik tahlili	505
Sharifi Abdul Fatah	
Economic and Social Significance of Personnel Management in Manufacturing Enterprises: A Dual Dimension Analysis.....	512
Sarimsakov Baxtiyor Rahmonjanovich	
Samarqand viloyatida iste'mol tovarlar bozorining rivojlantirish istiqbollari	518
Usmanov Zayniddin Berdirasulovich	
Qurilish tashkilotlarida xodimlarning innovatsion faolligini oshirish yo'llari	523
Usmanov Ixom Achilovich	
Investitsiya jozibadorligini baholashning o'ziga xos jihatlari va metodlari.....	527
Uroqboyeva Farzuna Axmadjonovna	
Mamlakatning iqtisodiy rivojlanishida sanoat 4.0 ning roli: tahlil va natijalar	532
Xujaxonova Sitara Baxtiyor qizi	
Raqamli iqtisodiyot sharoitida qishloq joylarda davlat xususiy sherikchilik asosida raqamli xizmatlarni takomillashtirish.....	537
Xalimov Shaxboz Xalimovich	
Kichik firmalar raqobatbardoshligini oshirishning mintaqaviy muammolari (Xorazm viloyati misolida)	542
Vaisov Dilshod Ibodullayevich	
"Sam Antep Gilam" mchjda marketingni boshqarishni takomillashtirish yo'llari	549
Usmonova D. I.	
O'zbekistonda energetika korxonalari faoliyatida korporativ boshqaruvining baholash usullarini tahlili.....	555
Abduraxmonova Zarina Muysinjonovna	
Factors for the Development of The Industrial Sector of the Economy	559
Zakhidov Nodir Umidjanovich	
Mintaqa tumanlararo xo'jalik yurituvchi subyektlar qo'shma biznesini konvergent modeli	563
Yusupov Fayzulla Yakubovich	
Aholini biznesga jalb qilishda tijorat banklarining roli.....	567
Yaxshimuratova Xasiyat Xudaybergenovna	
Mahalliy gastronomik turizmni rivojlantirishda nazariy asoslar.....	571
Sultonov B. A.	
Organizational Factors Influencing Leadership Styles and Procurement Outcomes	575
Saidakhmedov Islomjon Uligbekovich	
Проблемы привлечения иностранных инвестиций в инновационном развитии экономики Узбекистана.....	580
Хамракулова О. Д., Халмурзаев М., Аликулов С. А.	
Тенденции развития жилищного строительства.....	585
Алиева Зилола Маматвалиевна	
Учет и анализ производственных затрат на предприятиях	589
Аделя Азаматовна Нематова, Ибрагимов Мансур Мардонович	



Meva-sabzavotchilik klasterlarini rivojlantirishda xorij tajribasi.....	592
Botirov Erkinjon Xayitovich	
Zamonaviy xizmat ko'rsatish bozori: xalqaro tendensiyalar va uy-joy fondi muammolari sarhisobi.....	598
Sanakulova Barnogul Rizakulovna, Berdiyeva Dilfuza Axatovna	
Роль рынка капитала в обеспечении макроэкономической стабильности Республики Узбекистан	605
Дадаханова Саида Махаммаджон кизи	
Iqtisodiyotning xususiy sektorida inson resurslarilarni moddiy rag'batlantirishni takomillashtirishda xorij tajribasi.....	608
Baxtiyorova Umida Ulug'bek qizi	
Korxonalarning investitsiya faolligini ta'minlashda soliqlarning rag'batlantiruvchi rolini oshirish xususiyatlari.....	613
Ilyasova Barno Axmadovna	
Dunyo davlatlari iqtisodiyotini rivojlantirishda investitsiyalarni jalb qilish tendensiyalari.....	618
Imomaliyeva Mohizoda, Raxmatullayev Lazizbek Nematullo o'g'li	
Особенности применения теории игр в задачах организационно-экономического механизма тепличного хозяйства	623
Дурманов Акмал Шаймарданович	
Sanoat korxonalarida iqtisodiy resurslar mohiyatini tavsiflovchi tushunchalar	628
Doniyorova Shaxnoza Doniyorovna	
Mikromoliyalash tashkilotlari faoliyatining operatsiyalar tahlili.....	633
Kamalov Shuxrat Kamalovich	
Temiryo'l transporti sanoat kompleksi korxonalarida ijtimoiy va mehnat munosabatlarini takomillashtirishning nazariy va uslubiy asoslari.....	637
Kadirova Sharofat Amonovna	
Qishloq xo'jalik korxonalarida xarajatlar hisobi va mahsulot tannarxini takomillashtirish masalalari	645
Yuldashev Sherali Xayitovich, Ishturdiyev Hasan Abdigapparovich	
Анализ экологических факторов и их влияние на финансовую безопасность страны.....	650
Ёдгоров Сардорбек Самадович	
Superior directions, modern trends and prospects for the development of the financial market.....	655
Narziyeva Guzal Baxtiyorovna, Raximova Umida Rabbimovna	
Kichik biznesning eksport salohiyatini oshirishda jahon tajribasi	659
Kambarova Sh. M.	
Theory and practice of evaluation of capital assets in Uzbekistan.....	665
Usmonov Bunyod	
Xizmat ko'rsatish sohasini asosiy tarmoqlariga yo'naltirilgan global investitsiyalar holati va prognozini tahlili	668
Muxammadiyev Kamoliddin G'ulomiddinovich	
Методологические основы банковского кредитования и классификация факторов, влияющих на особенности получения кредитов	672
Каримова Азиза Махмадризовна	
Sanoat salohiyati va omillar unumdorligini iqtisodiy-statistik baholash usullari.....	676
Kasimov Azamat Abdulkarimovich	
Цифровизация банков: риски и стратегии управления финансовыми активами в цифровой эпохе.....	682
Кодиров Бобур	
Davlat-xususiy sherikligi asosida iqtisodiyot tarmoqlarining investitsion salohiyatini oshirishning o'rta muddatga mo'ljallangan istibollari (O'zbekiston temiryo'llari AJ misolida)	689
Qodirov Jasurbek Sharofitdinovich	
Banklarda mummoli kreditlar bilan ishlash: samarali strategiya va yondashuvlar	696
Mirsaliyev Erkin Ergashevich	
Agrosanoat ishlab chiqarishining raqobatbardoshligini oshirish va uning innovatsion rivojlanish bilan o'zaro bog'liqligi	700
Dusmatov Begmuhammad Olimjonovich, Muxtorova Oydin Sayfiddin qizi	
Hududlar iqtisodiyotini oshirishda investitsiyalarning roli	707
Akishova Shaxnoza Davlet qizi	
Xizmat ko'rsatuvchi korxonalarning iqtisodiy salohiyatini shakllantirish mexanizmlari	712
Erdonov Muhammadamin Erdon o'gli, Ibragimov Shoxrux Baxtiyorovich, Ataqulov Jahongir Valijon ug'li	
Sug'urtada andarrayting xizmatini (ARDL) modeli tahlili asosida takomillashtirish	717
Mirzoyev Sayfullo Fayzulloyevich	
Роли банков в повышении привлекательности инвестиционной среды в Узбекистане.....	727
Насиров Дилшод Фарходович	



Пути улучшения инвестиционного климата в Республике Узбекистан	731
Нозимов Элдор Анварович, Санатиллоев Ферузшоҳ Бахтиёр угли	
Iqtisodiyot, atrof-muhit, jamiyat va madaniyat o'rtasidagi muvozanatga – obodonlashtirish xizmatlarining ta'siri.....	737
Norkulova Dilfuza Zoxidovna, Xayitov Jamshid Xolvoyevich	
Повышение эффективности депозитной политики в коммерческих банках.....	741
Нуриллаев Раҳмат Ярашевич, Нуриллаев Шердил Жамолиддин угли	
Xo'jalik yurituvchi subyektlarda tovar-moddiy zaxiralar manbalari va ularni shakllantirish amaliyoti	747
Nurmanov Ulugbek Anorbayevich	
Yer rentasi mulkchilik munosabatlari rivojlanishning zaruriy sharti sifatida.....	752
Abdunazarov O.	
Формирование и развитие цифровой экономики (на примере российской федерации и Республики Узбекистан)	756
Ким П. В.	
Tijorat banklari korporativ boshqaruvida bank xizmatlari samaradorligini	760
Kudratov Sunnatulla Ropijanovich	
Tijorat banklari depozit siyosatining banklar resurs salohiyatini oshirishdagi roli	764
Jo'rayev Isroil Ibrohimovich	
Ways of Development of Electronic Commerce in Uzbekistan	770
Javlijev Nuriddin Bektemir o'g'li	
Hydro Energy as the Important Factor of the "Green Economy"	775
Isroilov Xusanboy Ibrohimjon o'g'li	
Navoiy viloyatida turizmni rivojlantirish	781
Isomiddinov Sherzod Sirojiddin o'g'li, Azamatova Nozima Jaxongirovna	
Mehnat resurslaridan foydalanish samaradorligi (Qoraqalpog'iston Respublikasi misolida).....	784
Halimova Dilora Olimboyevna	
Davlat qimmatli qog'ozlari bo'yicha daromadlilik egri chizig'ini aniqlashning fiskal va monetar siyosatni muvofiqlashtirishdagi ahamiyati	787
Hakimov Hakimjon	
Intellectual mulkni boshqarish jarayonlari o'rganishning nazariy muammolari.....	793
Tirkashyev Farhod Mahmudovich	
Sug'urta kompaniyalari va tijorat banklari integratsiyalashuv jarayonini zarurligi va ahamiyati.....	796
Xudoyberdiyeva Sadoqat Abdumannonova	
Роль Среднеазиатских коллекций в развитии музеев России	801
Абдуллаева Нигора Санжаровна	
Hududlarda inklyuziv turizmni rivojlanish muammolari va istiqbollari.....	804
Qo'ziboyev Boxodir Azzamboy o'g'li, Ibragimov Behruz Ravshan o'g'li	
Oliy ta'lim tizimida talabalar bilimni yuksaltirish jarayoni: muammolar va yechimlar	808
Hakimov Nazar Hakimovich, Vaxobova Marg'uba Abduxamidovna	
Yashil iqtisodiyot: mazmun mohiyati, nazariya va amaliyot	812
Yuldashev Mutallib Ibroximovich	
Samarqand viloyatida iste'mol tovarlar bozori tahlili	819
Xudaynazarova Dilnoza Gafurovna	
"HAVAS COMFORT MEDEL" MChJda marketing xizmatini tashkillashtirish va uning samaradorligini oshirish yo'llari	823
Musyeva Shoirazimovna	
Tadbirkorlik subyektlari faoliyatini soliqlar vositasida rag'batlantirishning klassik nazariyalaridan foydalanish imkoniyatlari.....	831
To'xsanov Qudratillo Nozimovich	
Yoshlarning ish bilan bandligini ta'minlashning asosiy yo'nalishlari.....	837
Mamaraximov Bekzod Erkinovich	
Chakana bank xizmatlarini rivojlantirish hududlar barqaror rivojlanishining omili sifatida	841
Niyozov Zuxur Davronovich	
Raqamli texnologiyalar asosida oziq-ovqat ta'minoti zanjirini rivojlantirish omillari	845
Yusupov Muxiddin Soatovich	
O'zbekistonda korporativ kreditlash amaliyotini rivojlantirish orqali investitsiya jalb qilish imkoniyatlari.....	855
Asatullayev Alisher	
Davlat budjeti jarayonini takomillashtirish masalalari	860
Ataxanov Bekpo'lat Abdullayevich	
Особенности применения теории игр в задачах организационно-экономического механизма тепличного хозяйства	866
Дурманов Акмал Шаймарданович	



Yuridik shaxslar mol-mulkini soliqqa tortishni rivojlantirish yo'llari	872
Gadayev Jaxongir Muhammadi o'g'li	
Some Principle Issues in the Effective use of Budget Funds in Universities	876
Khairiddinov Sh. B.	
Directions of Using Negotiations in Keeping Peace and Ensuring Stability in Society	879
Kholdarova Fariza Tukhtabaevna	
Elektrotexnika sanoati korxonalarida qayta tiklanuvchi energiya manbalaridan samarali foydalanish.....	883
Mamayusupova Mashxura Sodiqovna	
Elektron tijoratning zamonaviy iqtisodiyotga ta'sirini o'rganish va uni rivojlantirishning asosiy yo'nalishlarini aniqlash	887
Maxmudov Lazizbek Ubaydullo o'g'li	
Foreign Direct Investment and Electricity Consumption During Uzbekistan's Green Transition	896
Nurbek Khalimjonov	
Davlat-xususiy sheriklik loyihalarini qarz kapitali orqali moliyalashtirishni takomillashtirish	902
Obломуродов Нарзулло Наймович, Шавкатов Наврузбек Шавкатович	
Mol-mulk solig'ining soliqqa tortish tartibini takomillashtirish	910
Poyonov Bobur Bekmurod o'g'li	
Konfutsiychilik axloqiy negizlarida olamiy tartibot.....	916
Ruzmatova Gulnoz Miraxrarovna	
"Yashil iqtisodiyot"ni joriy etish istiqbollari	923
Saloxov Sirojiddin Sadriddin o'g'li	
Investitsiyaning iqtisodiy mohiyati va O'zbekiston iqtisodiyotida tutgan o'rni.....	928
Samijonov Musobek G'ayratjon o'g'li	
O'zbekiston qishloq hududlarida maishiy xizmat ko'rsatish sohasini rivojlantirish.....	933
Sharifov Shuhrat Saidahmadovich	
Exploring Big Data Applications for Knowledge Management in Higher Education Administration.....	936
Shakhzod Saydullaev	
O'zbekiston sug'urta bozorida qayta sug'urta faoliyatini rivojlantirish istiqbollari.....	944
Sharobiddinov Akramjon Goyibbayevich	
Ekologik turizmning turlari va uni tashkil etishda tabiiy resurslarning ahamiyati.....	950
Soatov Yusuf Xo'jayor o'g'li	
Mamlakatga xorijiy investitsiyalarni jalb etishda investitsion jozibadorlikni oshirish istiqbollari	954
To'laganova Ruhshona Farrux qizi	
Raqamli iqtisodiyotga o'tish sharoitida maktabgacha ta'lim xizmatlarini holati	959
Umurzakova Dilnoza Egamberdiyevna	
Issues of Improving Production Cooperation in the Industry Network of Our Country	964
Xomidov Mirodiljon Xasanboy o'g'li	
Foydaning soliq obyektini sifatida shakllantirish zaruriyati.....	971
Yo'ldasheva Mohiraxon Ochestva	
O'zbekistonda energetika korxonalari faoliyatida korporativ boshqaruvining baholash usullarini tahlili.....	975
Abduraxmonova Zarina Muysinjonovna	
Soliq organlari va soliq to'lovchilar o'rtasidagi munosabatlarning yangi tizimi sharoitida soliq nazorati.....	980
Abdusherozov Abdullo Baxtiyorovich	
"Ijtimoiy himoya yagona reyestri" axborot tizimining aholini ijtimoiy himoya qilishdagi o'rni.....	984
Aliyev Ma'ruf Komiljon o'g'li	
O'zbekistonda sug'urta kompaniyalarining moliyaviy barqarorligini ta'minlash yo'nalishlari.....	991
Baxriyev Dilshod Rizvonkulovich	
Анализ влияния цифровой экономики на эффективность налоговых органов	996
Бобомуротова Манзура Панжи кизи	
Tadbirkorlik muhitini yaxshilash orqali kambag'allikni qisqartirish va aholi daromadlarini oshirishning iqtisodiy-ijtimoiy ahamiyati.....	1000
Irmatova Lola	
Korxonalarda pul mablag'lari auditini takomillashtirish yo'llari.....	1005
Karamatova Noiba Xusniddinovna	
Hududlarda inklyuziv turizmni rivojlanish muammolari va istiqbollari.....	1010
Qo'ziboyev Boxodir Azzamboy o'g'li, Ibragimov Behruz Ravshan o'g'li	
Yashil iqtisodiyotga o'tish ekologik barqarorlikning muhim omilidir	1014
Yuldashev Farhodbek Abdumutalibovich	
Strategik boshqaruv hisobini tashkil etish asoslari va tamoyillarini takomillashtirish.....	1017
Pardayeva Shahnoza Abidinabiyevna	
Факторы развития культурного туризма в Узбекистане	1022
Пулатова Сурайё Юлдашевна	



Iqtisodiyotni raqamlashtirish sharoitida oilaviy korxonalarining xizmatlar ko'rsatish sohasidagi o'rni va funksiyalari.....	1026
Tog'ayeva Dilnoza Azamatovna	
Совершенствование методологии исследования демографических процессов.....	1031
Тула Нодирбек Баходир угли	
Инновационные технологии в сфере страхования.....	1037
Хайдарова Нигинахон Шухрат кизи	
Iqtisodiyotni innovatsion isloh qilish sharoitida yer hisobini yuritishning ahamiyati.....	1042
Hojiyev Qo'chqor Mamadiyorovich	
Qattiq maishiy chiqindilarni utilizatsiya qilish orqali qayta tiklanuvchi energiya manbalaridan keng foydalanishni takomillashtirish.....	1047
Sherqulov Nodir Erkin o'g'li	
Мировой опыт использования денежных и натуральных трансфертов в социальном обеспечении.....	1052
Гулноза Тохировна Самиева	
Davlat xaridlarini amalga oshirish orqali raqobatni rivojlantirish yo'llari.....	1057
Majidov Nizomjon	
Raqamli iqtisodiyot davrida kontent marketingdan foydalanish va uning bosqichlari.....	1064
Tohirjonov Ahmadjon Tohirjon o'g'li, Ergashxodjayeva Shaxnoza Djasurovna	
Aksiyadorlik jamiyatlari kapitalini shakllantirish manbalari va usullarini takomillashtirish.....	1070
Norqulov Mirsaid Tulqin o'g'li	
Qishloq xo'jaligi sohasida investitsion jozibadorlikni oshirish zaruriyati.....	1075
Badalov Jamshid Jamolovich	
Foyda solig'i tushumi va uning O'zbekiston soliq-budjet tizimidagi ahamiyati.....	1080
Shirinov Sabir Erkinovich	
O'zbekistonda davlat korxonalari aksiyalarini moliya bozorlarida sotishni jadallashtirish yo'nalishlari.....	1084
Anvar Eshmatov	
Baliqchilik xo'jaliklarida xodimlar bilan hisob-kitoblar hisobining tashkiliy va uslubiy jihatlarini.....	1088
Ametova Nasiba Danilovna	
Tijorat banklari tomonidan eksportyor korxonalarining kreditlash amaliyotini takomillashtirish.....	1092
Bayjanova Gozzal Sarsengaliyevna	
Digital Transformation of Tax Systems.....	1096
Boburjon Turanboyev Qodirjon o'g'li, Musabekov Sherali Nazarali o'g'li	
Yangi O'zbekistonda xotin-qizlarning ijtimoiy-iqtisodiy faolligini oshirish yo'nalishlari.....	1101
Raxmonova Aziza Tolibovna	
Transitioning to a Green Economy and Implementing Sustainable Technological Changes in Uzbekistan.....	1106
Umarov Elshod G'ulom o'g'li	
Texnik yo'nalishdagi oliy ta'lim muassasalari daromadlari tarkibi va ularning o'ziga xos jihatlari.....	1112
Yuldashov Elmurod Abdujalil o'g'li	
Совершенствование системы профессионального управления жилищно-коммунальным хозяйством Узбекистана.....	1116
Икромовна Ханифа Одилловна	
Sanoat korxonalarini kreditlash amaliyotining zamonaviy holati.....	1121
Kamalova Jamila	
O'zbekistonda davlat ishtirokidagi korxonalarining huquqiy maqomi va ularni isloh qilishning istiqbollari.....	1125
Qahhorov Azizjon Ahror o'g'li	
Nodavlat notijorat tashkilotlari mablag'lari va ulardan foydalanish to'g'risidagi bajarilishlarga oid hisobotni tuzish va taqdim etish tartibi.....	1131
Ne'matov Oybek Ismatullayevich	
Предприятие автомобильной промышленности как объект реализации концепции устойчивого развития.....	1136
Туйчиев Комилжон Лазизович	
Tijorat banklari aktivlari diversifikatsiyasining nazariy ahamiyati.....	1143
O'ktamova Nozima Narzulla qizi	
Tijorat banklarida yangi masofaviy bank xizmat turlarini rivojlantirish.....	1146
Umarov Abdulquddus Abdilxatovich	
Некоторые вопросы эконометрической оценки CES – функций и их практическое применение в экономических задачах.....	1151
Шадиева Гулнора Мардиевна, Усманов Фарзод Шохрухович	
Использование искусственного интеллекта в спортивной индустрии.....	1158
Усманова Дилфузахон Иброхимовна	
The Role and Significance of Internal Audit as an Effective System of Internal Control in Business Entities.....	1163
Po'latov Sherzodbek Oybek o'g'li, Farmonov Ilhomjon Iqboljon o'g'li	



Qishloq xo'jaligini barqaror rivojlantirishda investitsiyalardan foydalanishni takomillashtirish (Andijon viloyati misolida)	1168
Xolmatov Sanjarbek Xojimatovich	
O'zbekiston temir yo'l transport tizimi rivojlanishining asosiy ko'rsatkichlari	1174
Qilichev Umid Ibadullayevich	
Hozirgi kunda O'zbekiston Respublikasi sharoitida raqamli banklar resurslarini oshirish choralari	1181
Xamraqulova Gulnozaxon Faxriddin qizi	
O'zbekiston Respublikasi tijorat banklari kredit foiz stavkasini muvofiqlashtirish masalalari	1185
Jumayev Muzaffar Mahmud o'g'li	
O'zbekistonda Islom banklari faoliyatini tashkil etishning ijtimoiy-iqtisodiy ahamiyati	1191
Vasiyev Alisher Samiyevich, Sayfullayev Sirojiddin Soli o'g'li	
Islom iqtisodiyotining mohiyati	1197
Sayfullayev Sirojiddin Soli o'g'li	
Budjet mablag'larini taqsimlanishi va maqsadli sarflanishida inson kapitalidan foydalanish va jamoatchilik nazoratining samaradorligi	1201
G'ofurov Bekzod Fayzulla o'g'li	
Maxsus iqtisodiy zonalar investitsiya muhiti jozibadorligini oshirishda tarif va notarif mexanizmlaridan foydalanish imkoniyatlari	1207
Ja'sur Umirzoqov Artiqboy o'g'li	
Перспективное развитие промышленной кооперации между странами	1212
Назарова Раъно Рустамовна, Жартай Жанибек Маратулы	
Soliqlar yig'iluvchanligini oshirishga ta'sir etuvchi omillar	1218
Berdiyeva Uguloy Abduraxmanovna	
Ta'lim sifatini ta'minlash oliy ta'lim xizmatlari bozorini rivojlantirishning asosiy omili	1222
Nematov Inatillo Ubaydullayevich	
Aholiga ko'rsatiladigan bank xizmatlarini takomillashtirish	1228
Umurzakova Adiba Ochilovna	
Tijorat banklari resurslari shakllanishining manbalari va yo'llari	1232
Raxmanov Ilxom Xurramovich	
Факторы развития культурного туризма в Узбекистане	1238
Пулатова Сурайё Юлдашевна	
Пути эффективного использования внутренних инвестиций в национальной экономике	1242
Рафиева Зарина Хусановна	
Development of the Country's Economy Through the Development of the Stock Market in Developing Countries	1246
Akhmedov Doniyorbek	
O'zbekistonda raqamli iqtisodiyotini rivojlanishi va uning asosiy yo'nalishlari	1250
Azizova Manzura Ibragimovna	
The theoretical importance of product cost reduction in industrial production	1254
Dilfuza Baxramovna Safarova	
Fond bozorlarining tashkil etilishi va rivojlanish tendensiyalari	1261
Shamsiyev O'ktam Sayfitdinovich	
Mamlakatda davlat tibbiyot muassasalarining tutgan o'rni va ularni rivojlantirish yo'nalishlari	1266
Sultonova Mushtariy Abdulabbosovna	
Obligatsiyalar bozorida banklarning ishtiroki va ahamiyati	1272
Xushvaqov Islombek Muxammadi o'g'li	
Milliy iqtisodiyotimizda investitsiya portfelini shakllantirishning nazariy asoslari	1277
Ibragimov Gafurjan Axmetovich	
Kompaniyalarning tashqi savdo faoliyatini moliyalashtirishning nazariy asoslari va xorij tajribasi	1282
Ibragimov Mansur Axmedovich	
Mahalliy byudjetlar xarajatlari ijrosining samaradorligini oshirish masalalari (Jizzax viloyati misolida)	1286
Mamayusupov Omonulla Mamatqulovich	
Ключевые факторы успеха в мотивации и управлении проектными командами	1294
Мансурова Севара Мансуровна	
Mehmonxona biznesida CRM tizim xizmatlarini loyihalash	1297
Ishanxodjayeva Dilfuza Erkinovna	



ISSUES OF IMPROVING PRODUCTION COOPERATION IN THE INDUSTRY NETWORK OF OUR COUNTRY

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Abstract: Currently, in our country, a lot of work is being done on the establishment of cooperation of enterprises in the industry, the importance of this, its role in the development of the economy, and the path to the welfare of the society today are highlighted. In addition, practical approaches to the level of bringing innovative processes to a new level were considered. It is necessary to recognize the positive changes that are being implemented in the economy of our country, and as a result, the lifestyle of our population is improving. Economic policy, as a result of the implementation of large-scale economic and social programs, the ground is being created for the development of industrial sectors. In particular, the industrial sector was brought to the stage of real development in our country during the years of independence. This industry has become a high-tech industry today. As a result, the supply of quality consumer products to the population is increasing year by year, and the food source of our population is being provided.

Key words: Industrial cooperation, final product, cost, specialization of raw materials, export potential, small industrial companies, finished product, cooperation, small business, export, small business, production infrastructure, venture capital.

Annotatsiya: Hozirgi kunda mamlakatimizda soha korxonalari kooperatsiyasini yo'lga qo'yish, buning ahamiyati, iqtisodiyotni rivojlantirishdagi o'rni, bugungi kunda jamiyat farovonligi yo'lida keng ko'lamli ishlar amalga oshirilmoqda. ta'kidlangan. Bundan tashqari, innovatsion jarayonlarni yangi bosqichga olib chiqish darajasiga amaliy yondashuvlar ko'rib chiqildi. Mamlakatimiz iqtisodiyotida amalga oshirilayotgan ijobiy o'zgarishlar, buning natijasida aholimizning turmush tarzi yaxshilanib borayotganini e'tirof etish zarur. Iqtisodiy siyosat, keng ko'lamli iqtisodiy va ijtimoiy dasturlarning amalga oshirilishi natijasida sanoat tarmoqlarini rivojlantirish uchun zamin yaratilmoqda. Xususan, mustaqillik yillarida mamlakatimizda sanoat tarmog'i real rivojlanish bosqichiga olib chiqildi. Bu sanoat bugungi kunda yuqori texnologiyali sanoatga aylandi. Buning samarasida aholini sifatli iste'mol mahsulotlari bilan ta'minlash yildan-yilga ortib, aholimizning oziq-ovqat manbai ta'minlanmoqda.

Kalit so'zlar: Sanoat kooperatsiyasi, yakuniy mahsulot, tannarx, xomashyoga ixtisoslashuv, eksport salohiyati, kichik sanoat korxonalari, tayyor mahsulot, kooperatsiya, kichik biznes, eksport, kichik biznes, ishlab chiqarish infratuzilmasi, venchur kapital.

Аннотация: В настоящее время в нашей стране проводится большая работа по налаживанию кооперации предприятий отрасли, значению этого, его роли в развитии экономики и пути к благополучию общества сегодня. выделены. Кроме того, были рассмотрены практические подходы к выводу инновационных процессов на новый уровень. Необходимо признать позитивные изменения, которые происходят в экономике нашей страны, и как следствие, улучшается образ жизни нашего населения. Экономическая политика, в результате реализации масштабных экономических и социальных программ, создается почва для развития отраслей промышленности. В частности, в годы независимости в нашей стране на этап реального развития был выведен промышленный сектор. Сегодня эта отрасль превратилась в высокотехнологичную отрасль. В результате из года в год увеличивается снабжение населения качественными потребительскими товарами, обеспечивается продовольственная база нашего населения.

Ключевые слова: Промышленная кооперация, конечный продукт, себестоимость, специализация сырья, экспортный потенциал, малые промышленные компании, готовая продукция, кооперация, малый бизнес, экспорт, малый бизнес, производственная инфраструктура, венчурный капитал.

INTRODUCTION

Under the conditions of a developing market economy, it is considered a correct idea to emphasize the development of production cooperation as an effective means of stimulating domestic demand, because the joint action of industry branches and enterprises within the framework of mutual interests is considered an



important factor of development, which is the free production of enterprises. efficient use of potential capacities and rational use of resources, expansion of the sales market, as well as help to achieve sustainable economic growth through the flow of investments. Currently, increasing the scope of inter-regional industrial policy of our country and, accordingly, stable formation of regional production infrastructure is a major issue.

It is no secret that many countries have started using new mechanisms in the economic management system while the transformation of the economy is taking place. As a result, new forms of effective use of technologies, division of labor, specialization, existing production and rational use of technological capacities are emerging or the previous ones are being improved. The dynamics of the level of development from day to day show that rather than the independent development of a single economic entity, it is considered that the operation of a business through the establishment of proportional relations with several related entities is a guarantee of solid economic growth.

How different approaches of the economy at the international and national level in industrialization are manifested in practice and the measures that should be implemented in this direction in our country were studied. The advantage of the method is that it is the most important thing to do now.

LITERATURE REVIEW

Researches on the introduction of innovations in industry are mainly focused on innovative systems, their implementation laws in local environments, and the application of public policy to innovation in networks, the presence of clusters or interregional innovation levels, and the influence of internal and external factors, and this process is based on classical innovation approaches. reflected.

However, the introduction of industrial cooperatives is often considered a phenomenon that occurs at the level of large enterprises. In this study, we analyzed the issue of innovative development at the macroeconomic level.

The emergence of the post-industrial economy or the knowledge economy influenced the changes in economic content, types, forms, methods and methods of production cooperation. Modern problems of international industrial cooperation were studied by N. V. Vorokh, A. N. Bykov, Yu. F. Kormnov, A. A. Maltsevsh and others¹.

G. E. Ershova, Yu. B. Klyuev, A. V. Makarov, Yu. Khokhlov, S. B. Shaposhnik, L. F. Shaybakova, N. V. Shelyubskaya and others. In addition, the theory of cooperation in industry, its economic and organizational foundations, social aspects, conceptual foundations of production cooperation were researched by scientists from the CIS countries M. N. Tugan-Baranovsky, N. D. Kondratev, A. V. Chayanov, N. P. Makarov, , I. V. Yemelyanov².

RESEARCH METHODOLOGY

The purpose of this study is to analyze the practice of introducing cooperation between enterprises in the industry, which is the main link of the national economy as a complex socio-economic system, and the causes of existing problems. In order to assess the state of the existing potential of the national economy and eliminate the shortcomings in the implementation of high-tech developments, the following tasks are set:

- to study the experience of the world's leading countries in implementing and improving the processes of industrialization and mastering the aspects suitable for the potential of our country;
- to determine the current trends and prospective directions of the transformation of the local economy, taking into account the specific characteristics of the international experience of neo-industrial development on cooperation.
- study and master the factors that contribute to the innovative development of the industry and the improvement of production in terms of quality and quantity

Factorial, historical, statistical, comparative and systematic methods of analysis, expert evaluation method were used in the research, which allowed the author to solve the tasks.

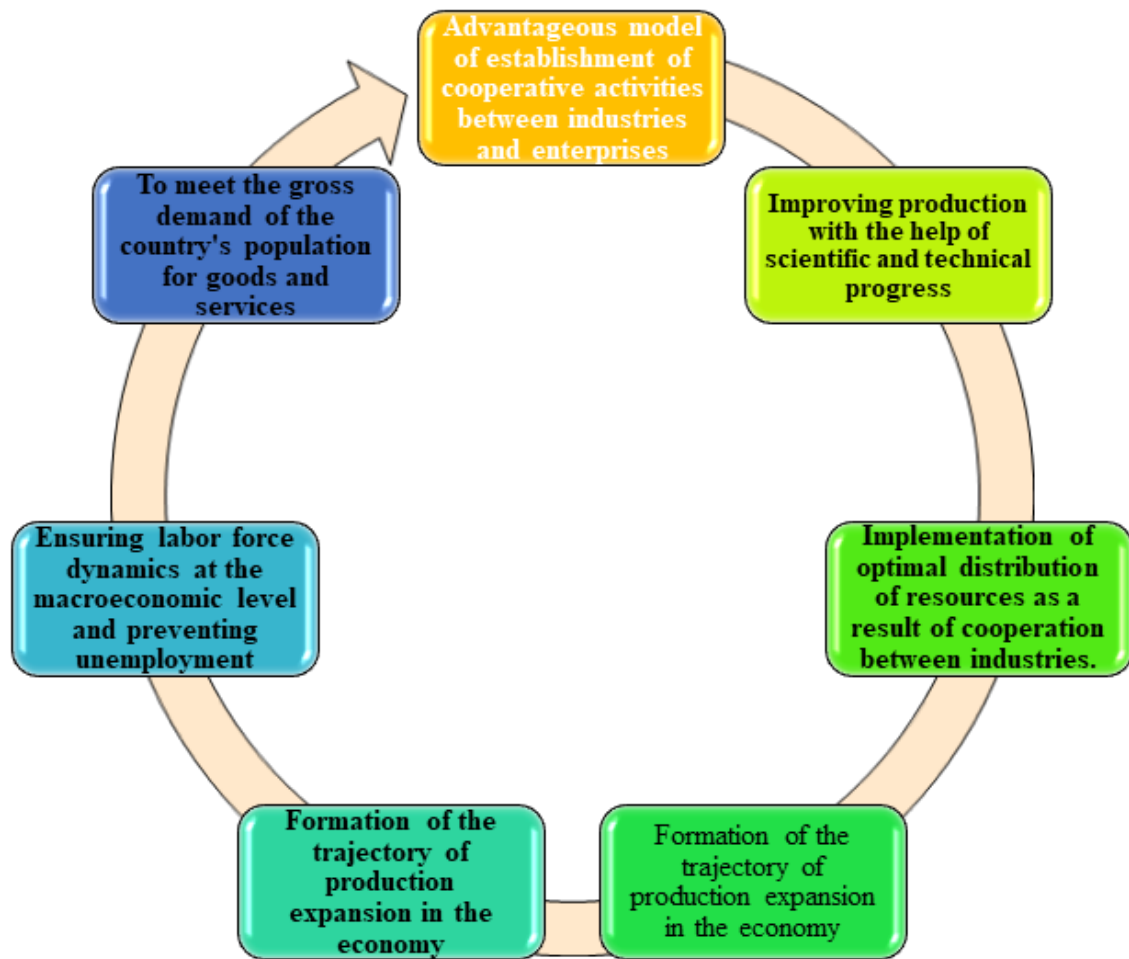
ANALYSIS AND DISCUSSION OF RESULTS

One of the main conditions of advanced development is to combine the efforts of many economic entities. The stability of the enterprise is determined by the sum of its unique resources, the level of efficiency of their use and good conditions for production cooperation with other industrial enterprises of the region or industry. Industrial cooperative interaction compensates for the lack of certain resources due to their redistribution in a certain enterprise, which ensures the continuity of the cycle of reproduction.

¹ https://static.freereferats.ru/_avtoreferats/01005105194.pdf

² Чаянов А.В. О сельскохозяйственной кооперации / А. В. Чаянов. – Саратов: Приволж. кн. изд-во, 1989. – 176 с.; Туган-Барановский, М. И. Социально-экономическая природа кооперации / М. И. Туган-Барановский. – М.: Экономика, 1989. – С. 100–117.

The economic model related to the preparation, storage and delivery of fruit and vegetable products to the consumer within the framework of the industrial products cooperative should include the following issues (Pic. 1).



Picture 1: Advantageous model of establishment of cooperative activities between industries and enterprises ³

It can be concluded from the above model that the activity of the production cooperation model directly causes the development and effective movement of the country's economy in many directions. As you can see, the cooperation of direct production processes leads to the formation of the trajectory of production expansion in the economy. By the production trajectory, we can understand the formation of certain production directions and specialization on a specific product. This, in turn, creates an opportunity to divert the main resources in different directions at the national level. Apart from this, there are many other advantages highlighted in this model.

In addition to the above model, the ability of cooperation of industrial units and enterprises to solve social problems, to form high social activity of the country's population creates optimal conditions for increasing the economic efficiency of the form of management of cooperation of industrial sectors.

The activity of cooperatives in industry as business entities is influenced by internal and external factors, and their lines of influence are often contradictory. Internal - this is the activity of cooperative networks and enterprises, external-market competitive environment and state institution. These factors represent their own interests, their inconsistency creates inconsistency in the management of cooperative processes.

As a form of management, the components of the cooperation efficiency mechanism are considered differently. Organizational and economic processes of any form of industrial cooperation should include structures that create and ensure the functioning of the mechanism of coordination of these interests and thereby ensure their effective operation. These include public institutions, the competitive environment, shareholders and employees. The interaction of the cooperative mechanism and efficiency as an economic form is reflected in Table 1.

3 Muallif ishlanmasi



Table 1: Effective and dominant aspects of mechanisms of cooperation development of industrial sectors and enterprises

	Functions of the industry cooperations	Efficiency of industrial cooperation	Productivity criteria
Market and competition	Economic and entrepreneurial activities	Economic efficiency	Income, savings, financial stability, sustainability, adaptability, flexibility, quality
Participants of industrial cooperation	Social activity	Social efficiency	Attitude to work, motivation, employment, protection of interests, unity of purpose
Hired employees	Management	Management efficiency	Democratic management: level of influence in planning and goal setting, consistency of roles
State institutions	Implementation of activities in accordance with state policy	National economic efficiency	Environmentally friendly, co-operative form of management and compatibility of all benefits for the community

In particular, it is possible to increase the possibilities of improving production with the help of scientific and technical progress. Industry, especially heavy industry, which is its most important sector, is the basis of expanded reproduction in the country. It reproduces material and technical means for itself and other industries, and simultaneously improves social and production relations between members of society. A reasonable question arises as to how this process can be achieved or how cooperation is related to scientific and technical progress. In an industrial cooperative, several different economic subjects unite to organize a specific economic activity, at this point they share or divide the existing level of development among the members of the cooperative, and in this process, the level of scientific and technical achievements is observed to improve among the rest.

As a result of establishing cooperation between industries, the possibility of optimal distribution of resources is one of the above advantages. ensures that the plan is launched. As a result, labor force dynamics are improved at the macro-economic level and the social consequences of unemployment are avoided.

In order to theoretically justify the processes related to the development of the structure of industrial sectors and enterprises, it is necessary to analyze and put into practice the theoretical work done in this direction. The theories of the development of industrial sectors and enterprises are based on economic and social aspects in several directions, and on this basis it is emphasized that there is a variety of industrial structures and network relations.

Currently, the rapid increase in the number of the population puts a burden on self-production, which creates the need to quickly provide the needs of the population, and in this case, the few existing enterprises in the market are unable to cope with high demand. Production, transportation and sales processes take a lot of time and require high technologies. In this case, industrial cooperation helps to solve these problems efficiently and in time.

Taking into account these factors, it is considered as an important task to bring the processes of industrial cooperation to a new level, as we learn international experience from year to year. It can also be seen in the decisions made by the widow. In particular, the decision of the President of the Republic of Uzbekistan No. PQ-4302 dated May 1, 2019 "Measures to further develop industrial cooperation and expand the production of products in high demand" or PQ dated January 24, 2022 - No. 99 on "Measures to create an effective system of development of production and expansion of industrial cooperation in the Republic" and other decisions and decrees are direct evidence of this.

All this means the need to study the phenomenon of industrial cooperation in detail, put it into practice, and determine the extent of its influence on the sustainable economic growth of the region.

In the scope of implementation of the above-mentioned measures, progress was also made in the implementation of the "Road Map", which is considered important for the expansion and improvement of cooperation of industrial sectors and enterprises, while benefiting from mutually developed innovative achievements of Uzbekistan and Kazakhstan. It was stated that there is a mutual desire to develop cooperation in this direction, including the development of new promising projects and to attract entrepreneurs to joint business cooperation.

From this point of view, as a result of these initiatives, it is possible to recognize the establishment of the International Industrial Cooperation Center in the border area of both countries. It is planned to equip this center with the necessary production infrastructure. Its residents will have a number of privileges and preferences that will attract Uzbek and Kazakh businessmen to establish joint industrial enterprises. Within the framework of



this cooperation, bilateral agreements on the implementation of joint projects and initiatives with a total value of 5.9 billion dollars were signed⁴.

In addition, in the consultative meetings of the leaders of the Central Asian countries promoted by the President of Uzbekistan, Shavkat Mirziyoyev, the further acceleration of the issues of mutual cooperation in Central Asia, more precisely, the establishment of joint projects in the industrial sector, is put forward as an important issue. In particular, expansion of industrial cooperation is seen as a priority issue. The creation of regional value chains in the Central Asian region, including the creation of industrial and agricultural clusters that reduce production costs, will help to increase the export potential of local producers of finished products.

For example, cooperation between agricultural producers in the region could be aimed at creating joint production facilities for processing fruits and vegetables into finished products for export to third countries. In addition, it is important to continue the practice of establishing joint ventures and industrial cooperation in Central Asian countries in areas where Uzbekistan has the opportunity to increase its export potential (electrical engineering, automotive industry, chemical industry, processing of agricultural products, etc.)⁵.

The proof of the above ideas can be seen in the experience of skills that have been directly applied in practice. As an example, in the American industry, for example, more than 500,000 small firms are currently operating and they produce about 40% of the total volume of products.

Table 1: Indicators recorded on the basis of the program for the development of inter-industry cooperation and support for localization ⁶

	January-March 2022	January-March 2023
Number of projects, per unit	41	10
Number of enterprises, per unit	22	9
Production volume, billion soums	128,3	68,4
Volume of exported localized products, mln. US dollars.	1,0	5,9
New created jobs, per unit	55	5

There are many small business entities in Spain. Here, small enterprises, which make up 99.7% of the total number of enterprises, provide 70% of the gross industrial product, 75% of exports, and employ 85% of the economically active population. Interestingly, more than 90% of these enterprises are small firms united in the form of cooperation. It can be concluded that ensuring the operation of the industry in a cooperative manner not only ensures the employment of the labor force in the country, but also leads economic entities to effective growth.

In addition to the above, within the framework of the development of inter-industry cooperation, the implementation of the program of localization of the production of finished products, components and materials, business entities will spend 68.4 billion in January-March 2023. A localized product worth soums was produced.

The implementation of measures to increase the volume of localization of the production of finished products, components and materials is one of the factors of the increase in the production of industrial products necessary for the production activity of enterprises and the reduction of imported goods. It seems that industrial cooperation plays a stimulating role. From the point of view of economic theory, industrial cooperation as a form of management can significantly accelerate the pace of economic development. In addition, the promotion of industrial cooperation serves to increase the income of the population, because the number of consumers of the products and services of cooperative companies, as well as the number of people who can organize their own business on the basis of cooperation, is increasing.

During the reporting period, 1920.3 bln. Soum worth of products were produced. The share of joint ventures in industrial production was 50.5 percent.

In 2022, within the framework of the 2022 localization program on the results achieved in the field of localization, the development of cooperative relations in the industry, and the plans for 2023, the production of 140 types of 16,096 pieces of localized products with a value of 21.9 billion soums is set. and 34,195 products of 140 types with a value of 25.9 billion soums were actually produced (118.3% compared to the plan).

The annual plan for the expansion of cooperative relations was set at 154.8 billion soums, and in practice this indicator was fulfilled for 157.1 billion soums (101.5% compared to the specified indicator).

The annual volume of import optimization was planned for 15.6 million dollars, and in practice it reached 16.2 million dollars (103.6% compared to the specified indicator).

This year, as part of the industrial cooperation and localization program, the production of products worth 35.0 billion soums (160% compared to 2022) and the expansion of cooperative relations worth 169.1 billion

⁴ <https://review.uz/uz/post/ozbekiston-va-qozogiston-chegara-hududida-xalqaro-sanoat-kooperaciyasi-markazi-tashkil-qilinadi>

⁵ <https://review.uz/uz/post/ozbekiston-va-qozogiston-chegara-hududida-xalqaro-sanoat-kooperaciyasi-markazi-tashkil-qilinadi>

⁶ <https://stat.uz/uz/>



soums (107% compared to 2022) .6 %) contracts are expected to be signed. During 2023, it is planned to optimize imports in the amount of 17.2 million dollars due to the production of localized products and the expansion of cooperative relations.

In 2022, the purchase of products worth 154.8 billion soums was forecast for cooperative sales, and in practice, it was fulfilled for 157.1 billion soums or 102%.

By the end of the year, it was planned to reduce imports by 15.6 million dollars, and in practice this figure was 16.2 million dollars (104 percent compared to the plan).

In 2023, within the framework of the localization program, based on 35 projects, the production of products worth 35.0 billion soums and the purchase of products worth 169.1 billion soums through cooperative sales are forecasted.⁷

By the end of the year, it is planned to reduce imports by 17.2 million dollars, which is 110 percent compared to the 2022 plan.

The uniqueness of industrial cooperation is that it reduces the risk of failure in business, creates additional jobs, provides positive experience and knowledge, therefore, it is a factor of entrepreneurship development. All this can serve as a source of economic growth for a country (or a group of countries) and a driving force of the world economy.

During the study of the regional distribution of the industrial sector, the above scientists recognized the forms of industrial cooperation as a factor that accelerates the development of this sector. In addition, the formation of the geography of industrial lands is a process that depends on their concentration in one important place, and not on the geography of human capital. The general point of the theory of many scientists is that industrial enterprises are not dispersed, but they have indicated as an important factor the movement of mutual cooperation. This serves as an incentive for the mobility of industrial entities, that is, from the market and capital flow to the production, distribution and sale of finished products, and has a positive effect on production potential.

CONCLUSIONS AND SUGGESTIONS

From the above analysis and considerations, it can be concluded that modernizing the industry and implementing new methods of production is important in the conditions of modern resource scarcity. Organization of mutual cooperation between industries and enterprises can be a stimulating and effective solution in these processes. The following suggestions and comments should be added as an addition

1. As a result of research, cooperation is an economic phenomenon that manifests itself in the sense of cooperation in economic relations between partners to achieve a common goal with less spending of resources on the basis of mutual benefit for all participants and satisfaction of everyone's interests. It was concluded that the main goal of cooperation is to help agricultural producers in the development of their economy and increase efficiency.
2. In our opinion, the legal basis for further increasing the segment of products created as a result of the cooperation of industrial enterprises and the development of inter-enterprise cooperation is the establishment of new industrial cooperations, their legal and organizational forms, production in the provision of resources, the procedure for organizing relations, product marketing, tax systems, state and should be understood as a set of laws, regulations, which determine the strengthening of relations between cooperatives, mutual relations of cooperatives, and legal guarantees against alienation of property.

Our analysis shows that, on the basis of the principles of organization and formation of industrial products cooperatives, in the production of agricultural products, including the cultivation, processing and storage of industrial products, the improved author's definition of the concepts of "cluster", "cooperation", "cooperative" was developed. In particular, a flawless set of services has been developed, which is distinguished by comparative classification and aims to fully satisfy the needs of the principles of their organization and formation and brings them material and moral benefits at low costs.

3. It was justified that the economic efficiency of fruit and vegetable products can be expressed through criteria and indicators, separating the efficiency indicators of industrial products into technological, economic, social and ecological efficiency types.
4. In the course of the conducted research, the methodology for evaluating the efficiency of industrial products was proposed, the economic efficiency of individual stages of integrated production, final product production, production of industrial products, raw materials, storage of finished products, processing and sales were taken into account

7 <https://www.agmk.uz/oz/menu/program-of-localization>

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